



## **BUY TO LET MORTGAGE PRODUCT GUIDE**

|  |   | Thi   | s prodi                        | ıct  | guide  | is for inte   | rmed   | diary                                | use o  | nly   |                                     |  |  |   |  |  |
|--|---|---|--------------------------------|--|--|---|--|--------------------------------------|--|---|-------------------------------------|--|--|---|--|--|
| yes Max no of properties                 |   |   | 3                              |  | Regulated BTL  |   |  | yes                                  |  | Consumer BTI                                    |                                     |  |  | yes   |  |  |
| yes                                      | Income ratio  |   |                                | 132  |  | Income options  |  |                                      |  |   | rental                              |  |  |   |  |  |
| no F                                     | o Houses in mult occupancy  |   |                                | no   |  |   | Calc m   | alc method same as mortgage          |  |   |                                     |  |  |   |  |  |
| 21/04/2                                  | 21/04/2017 Product code   |   |                                |  | BL23   | Product type  |  |                                      | e  |   |                                     | buy t  |  |   |  |  |
| Packager Buy to Let fixed rate to $31_i$ |   |   |                                | 31/  | 08/20  | )8/2020   |  |                                      |  |   |                                     | APRC   |  |   | 5.2%   |  |
| 3.99%                                    | 3.99% Ra  |   | Rate type (F/V)                |  |  | fixed   |  | Period / end date                    |  |   | 31/08                               |  |  | 8/2020  |  |  |
| no                                       | no Load   |   | ng %                           | n  |  | 0   | Cap %  | 6                                    |  |   | Colla                               |  | ır %   |   | no   |  |
| 5.749                                    | 5.74% Rate type   |   | ype (F/\                       | /)   | k  | buy to let SVF  |  | Period / end date                    |  |   | term                                |  |  | m   |  |  |
| payment vehicle Max                      |   |   |                                | Min loan   |  |   |  | State if max loan banded             |  |   |                                     | d by max LTV   |  |   |  |  |
| 7:                                       |   |   | 6                              |  |  | £50,000   |  | Max I                                | Max Ioan £500,   |   | 00,00                               | 000 Max  |  | /lax LTV 7  |  | 5%   |
| Repayment 75 Interest only 75            |   |   | £50,000                        |  |  |   |  | Max loan                             |  |   | Max                                 |  | Max LTV  |   |  |  |
|  |   |   | £50,000                        |  |  | ,000  |  | Max loan                             |  |   | Max I                               |  | LTV  |   |  |  |
| Endowment 75                             |   |   |                                |  | £50  | 50,000  |  | Max loan                             |  |   | N                                   |  | Max LTV  |   |  |  |
| PEP - ISA 75                             |   |   | £50,000                        |  |  | ,000  |  | Max I                                | oan  |   |                                     | Max LTV  |  | .TV   |  |  |
| Sale of other property 75                |   |   |                                |  | £50  | ,000  |  | Max I                                | oan  |   |                                     | Max L  |  | .TV   |  |  |
| Purchase yes                             |   |   |                                | Remortgage yes   |  |   | Firs   | t time                               | buyer r  | 10  | Ex-pat NO                           |  |  |   | NO   |  |
| Types of Purchase yes Right              |   |   |                                |  |  |   |  | Right t                              | to buy   | (rem) r   | 10                                  | 1  |  |   |  |  |
|  |   |   |                                |  |  |   | •  |                                      |  | <u></u>   |                                     | 1st  | 2nd  | sin   | gle  | joint  |
| 40                                       | 40 Min term   |   |                                | 3  |  |   | Income multiples   |                                      |  | 4.5   | 3                                   | 4  | .5   | 4   |  |  |
| 50                                       | Befor   | e   |                                | Gua  | arante   | ed overtime   | 1  | 00                                   | 00 Before  |   |                                     | Debt consolic  |  |   | lation   | no   |
| Early Repayment Charge                   |   |   |                                |  | Deeds / Sealing fee £100   |   |  |                                      |  |   | .00                                 |  |  |   |  |  |
| ERC period Percenta                      |   |   |                                |  | ERC text (KFI section 10)  |   |  |                                      |  |   |                                     |  |  |   |  |  |
| to 31/08/2018                            |   |   |                                |  | Early Repayment Charges are payable on any lump sum or full redemption   |   |  |                                      |  |   |                                     |  |  |   |  |  |
| to 31/08/2019                            |   |   |                                |  | repaid   | d over 10% c  | of the o   | capital                              | balan  | ce.   |                                     |  |  |   |  |  |
| to 31/08/2020                            |   |   |                                |  |  |   |  |                                      |  |   |                                     |  |  |   |  |  |
| term                                     |   |   |                                |  |  |   |  |                                      |  |   |                                     |  |  |   |  |  |
|  | 21/04/2 Packager B 3.999 no 5.749 erty Purchase 40 50 Charge eriod 8/2018 8/2019 8/2020 | yes no Houses 21/04/2017  Packager Buy to L 3.99% no 5.74%  Max 75 75 75 75 75 Purchase yes  40 50 Befor Charge eriod 8/2018 8/2020 | yes   Max no o o yes   In   10 | yes         Max no of proper Income read Incom | yes         Max no of properties           yes         Income ratio           Houses in mult occupancy           21/04/2017         Product code           Packager Buy to Let fixed rate to 31/           3.99%         Rate type (F/V)           no         Loading %           5.74%         Rate type (F/V)           e         Max LTV           75%         75%           75%         75%           Purchase         yes           Right           40         Min term           50         Before         Guardian           Charge         Guardian           eriod         Percentage           8/2018         3.0%           8/2019         2.0%           8/2020         1.0% | yes         Max no of properties         3           yes         Income ratio         132           no         Houses in mult occupancy no           21/04/2017         Product code           Packager Buy to Let fixed rate to 31/08/20           3.99%         Rate type (F/V)           no         Loading %         no           5.74%         Rate type (F/V)         k           e         Max LTV         Min           75%         £50           75%         £50           75%         £50           erty         75%         £50           Purchase         yes         Remore           Right to buy         Remore         Remore           Charge         Guarante         Enchange           eriod         Percentage         ERC to           8/2018         3.0%         Early           8/2019         2.0%         Early           8/2020         1.0%         Remore | yes         Max no of properties         3           yes         Income ratio         132           no         Houses in mult occupancy         no           21/04/2017         Product code         BL23           Packager Buy to Let fixed rate to 31/08/2020         3.99%         Rate type (F/V)         fixed           no         Loading %         no         no           5.74%         Rate type (F/V)         buy to let SV           e         Max LTV         Min loan           75%         £50,000         £50,000           75%         £50,000         £50,000           75%         £50,000         £50,000           Purchase yes         Remortgage yes           Right to buy (pur)         no           40         Min term         3           50         Before         Guaranteed overtime           Charge         ERC text (KFI sections)           8/2018         3.0%         Early Repayment repaid over 10% or           8/2020         1.0% | Max no of properties   3   132   100 | Max no of properties   3   Income of properties   132   Income of proper | Max no of properties   3   132   Income options | Income ratio   132   Income options | yes   Max no of properties   3   Income options   132   Income optio | Max no of properties   3   Regulated BTL   yes | Max no of properties   3     Regulated BTL   yes   Co | Yes   Max no of properties   3   Regulated BTL   Yes   Consume   Yes   Income ratio   132   Income options   rental   Income options   Income options   rental   Income options   Income option | Nax   No of properties   3   Regulated BTL   Yes   Consumer BTL   Yes   Yes   End   Yes   Consumer BTL   Yes   Yes   End   Yes   Consumer BTL   Yes   Yes   End   Yes   Y |

## **Representative Example**

A mortgage of £115,000 payable over 15 years initially on a fixed rate of 3.99% to 31/08/20 and then on our Buy to Let Standard Variable Rate, currently 5.74%, for the remaining 12 years would require 36 payments of £861.34 and 144 payments of £947.37.

The total amount payable would be £168,032.52 made up of the loan amount plus interest (£50,904.52), a product fee (£1,500), an application fee (£150), a valuation fee (£205), legal fees (£148), an exit fee (£100) and a funds transfer fee (£25).

The overall cost for comparison is 5.2% APRC representative.

| Fees                         | Amount  | Can be | Fee adding                     | Additional     | When payable | Payable to |  |
|------------------------------|---------|--------|--------------------------------|----------------|--------------|------------|--|
|                              |         | added  | conditions                     | fee text       |              |            |  |
| Valuation fee                | default | no     |                                |                | application  |            |  |
| Arrangement fee (product)    | £1,500  | yes    | can be added up to the max LTV |                | completion   |            |  |
| Booking fee<br>(application) | £150    | no     |                                | non-refundable | application  | lender     |  |
| Higher lending<br>charge     |         |        |                                |                |              |            |  |
| Extra fee                    |         |        |                                |                |              |            |  |
| TT fee                       | £25     | yes    |                                |                | before start | lender     |  |

| Cashback £ Incentives Valuation fee refund  |     | nck £ no        |             | Cashback %       |                    |        | no When payabl |                    |           | yable         | no            |         |                |            |     |
|---|-----|-----------------|-------------|------------------|--------------------|--------|----------------|--------------------|-----------|---------------|---------------|---------|----------------|------------|-----|
|   |     | _               | no          |                  |                    | egals  | no Other incer |                    | ntives no |               | no            |         |                |            |     |
| Min age   | 21  |                 | Max age 15  |                  |                    | Min sa | alary 25k      |                    |           | Off           | set           | no      |                | Retention  | no  |
| Min property price  |     |                 | £75,000     |                  | Max property price |        |                | no                 |           |               |               |         |                | Split loan | yes |
| Interest charging   |     |                 | daily       | Adverse category |                    |        | minor adverse  |                    |           |               | Portable no   |         | no             |            |     |
| Payment hols  | no  |                 | Underpaymen |                  | no                 |        | Drawdown       | no Savii           |           | Savings       | avings a/c no |         | Current a/c no |            | no  |
|   |     |                 | Max LTV     | N                | 1ax loan           |        |                |                    |           |               |               | Max LTV |                | Max loa    | an  |
| New build flat ye   |     | yes             | 75%         |                  |                    | Н      | lelp to buy    | to buy equity loan |           |               |               |         |                |            |     |
| New build house   |     | yes             | 75%         |                  |                    | Н      | ITB mortga     | ortgage guarantee  |           |               |               |         |                |            |     |
| Self employed   | yes | Contractors yes |             |                  | Pension income yes |        |                |                    |           | Other (state) |               |         |                |            |     |
| Overpayments conditions  During the early repayment charge (ERC) period lump sum overpayments up to 10% of the capital balance per annum may be made without attracting an ERC. Should the total of lump sum overpayments exceed 10% within this period the excess will attract an ERC. Once the ERC period has ended overpayments can be made without restriction at any time. If an overpayment of £500 or more is made, we will recalculate the monthly payment the following month. |     |                 |             |                  |                    |        |                |                    |           |               |               |         |                |            |     |
| Shared ownership  |     | no              | Min s       | hare             |                    | N      | ∕lax share     |                    |           | Sh            | ared          | d equit | У              | no         |     |
| Location  | En  | gland           | yes         |                  | Wales              | yes    |                |                    | Sco       | tland no      |               |         |                | N. Ireland | no  |
| Additional Information  |     |                 |             |                  |                    |        |                |                    |           |               |               |         |                |            |     |

#### **Proof of Income**

Last 3 months bank statements.

Applicants must have 12 months continuous employment. Completed Budget Planner.

Last P60 and 3 months payslips for all employed applicants.

Last 3 years accounts or SA302 for self-employed applicants.

Certified photographic proof of identity.

We will also carry out electronic verification to prove the applicant's identity, but we may also ask for further evidence of identity. This can include the applicant's latest mortgage statement, certified proof of residency or other loan or card statements.

References may be taken up and credit searches will be made. Cases may be declined due to previous adverse credit or information that is not disclosed on the application form.

#### **Property type**

Standard construction houses or flats. For flats there should generally be a maximum of 4 storeys in the building and an unexpired leasehold term of 85 years at the start of the mortgage. Flats over 4 storeys may be considered on an individual basis.

#### **Insurance**

We recommend that the applicant has buildings insurance on the Conduct Authority. property. It is not a requirement to buy any insurance through Buckinghamshire Building Society.

# **Acceptable Adverse Credit Criteria**

Missed Payment due to provable banking error

Up to 3 missed payments on unsecured loan, credit card, communications, utilities or mail order in the last 3 years, not consecutive and no more than 1 in the last year

1 satisfied default up to £100 in last 3 years; total value 3-6 years old up to £500; any value over 6 years old

1 Satisfied CCJ up to £100 in last 6 years; any value over 6 years old

Mortgage arrears over 3 years old

Payday loans over 3 years old

No discharged bankrupts

No mortgage defaults or repossession

#### Other

Refer to the affordability calculator on our website.

Buy to Let mortgages are exempt from Financial Conduct Authority rules.

Consumer Buy to Let mortgages are regulated by the Financial Conduct Authority.

### This product guide is for intermediary use only

Buckinghamshire Building Society is a member of: The Building Societies Association; The Financial Services Compensation Scheme and The Banking Standards Board.

Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Registration number 206022.

We reserve the right to suspend or amend a product at any time and you should check products are available.

We comply with Regulatory guidance for complaints and have developed our own procedures for dealing with complaints. A copy of our Internal Complaints Procedure is available on request.

The borrower's property may be repossessed if they do not keep up repayments on a mortgage.

May-17